

City of Portsmouth, NH

Bid#02-16
Annual Chemical Bid
July 30, 2015 @ 2:00 p.m.

American Int'l Chemical
135 Newbury St.
Framingham, MA 01701
P: 508-270-1817
F: 508-270-1862
Attn: Eileen Figueira
ef@aicma.com

Astro Chemicals Inc.
126 Memorial Dr.
PO Box 2248
Springfield, MA 01102-2248
P: 413-781-7240
F: 413-781-7246
Attn: Kelly Eddy

Borden & Remington
63 Water St.
PO Box 2573
Fall River, MA 02722
P: 508-675-0096
F: 508-672-5670
Attn: Robert F. Bogan

Carus Corporation
315 Fifth Street
Peru, IL 61354
800-435-6856
815-224-6697
Marie Marcenac, VP Sales & Marketing
bids@caruscorporation.com

D&P Swimming Pool
9 Garden
Plaistow, NH 03865
P: 603-401-8358

Judy Ryan
judy@dppoolsonline.com

F2 Industries, LLC
423C Smyrna Square Drive
Smyrna, TN 37167
P: 615-459-4620
F: 615-459-4836
William Ferrell, Jr.
kimberly@f2ind.com

Fillion Associates, Inc.
PO Box 14518
East Providence, RI 02914
P: 800-776-7665
F: 401-438-6599
Attn: Ruth Bowser
rbowser@fillionassociates.com

order@aicma.com

kelly.eddy@astrochemicals.com
Sales@astrochemicals.com

Cust. Service 800-223-0776

orders@boremco.com
orders@boremco.com

Customer Service

bids@caruscorporation.com
www.caruschemical.com

Kathy Rossi

orders@dppoolsonline.com

Judy Ryan

kimberly@f2ind.com

Kimberly Miller

customerservice@fillionassociates.com

Betty Ashton or Ruth Bowser

Contact Name when Ordering									
1650 lb. delivery (WWTP-P)/lb.	NB		NB		NB		NB		NB
275 gallon tote delivery (WWTP-PI)/gal.	NB		NB		NB		NB		NB
14) Liquid Ortho-Poly Phosphate Blend(WTP-M)/gal.	NB		NB		NB	\$5.0600	NB		NB
15) Polyaluminum Chloride (WTP-M)gal.	NB		NB		NB		NB		NB
16) Ammonium Hydroxide (WWTP-P)/gal.	NB		NB		NB	\$1.3697	NB		NB
17) Sodium Chloride (WWTP-PI)/lb.	NB	\$.201 (*50# bags, 49 bags per pallet)			NB	\$0.2680	NB		NB

Awards are shown in yellow

CC: John Bohenko, City Manager
Judie Belanger, Finance Director
Peter Rice, PW Director
Brian Geotz, Deputy PW Director
Gail Cunningham, Controller

Paula Anania, Chief Plant Operator

City of Portsmouth, NH

Bid#02-16 Annual Chemical Bid July 30, 2015 @ 2:00 p.m.	Gulbrandsen Technologies Inc. 2 Main St. PO Box 5523 Clinton, NJ 08809 P: 908-735-5458 F: 908-548-9700 Attn: David D. Drollinger	Harcros Chemicals Inc. 8 Capitol Street Nashua, NH 03063 P: 603-880-0535 F: 603-880-0685 Attn: James Grady nashuacs@harcros.com	Holland Company, Inc. 153 Howland Ave. Adams, MA 01220-1199 P: 800-639-9602 P: 413-743-1298 Attn: Thomas Holland bryan.tanner@hollandcompany.com	JCI Jones Chemicals Inc. 40 Railroad Ave. Merrimack, NH 03054 P: 603-424-7212 F: 603-424-7343 Attn: Cynthia LeMiceex clemieux@jcichem.com	Kemira Water Solutions 4321 W. 6th St. Lawrence, KS 66049 P: 1-800-879-6353 F: 785-842-2629 Attn: Christina M. Imbrogno kwsna.bids@kemira.com	Kuehne Chemical Co., Inc. 86 North Hackensack Ave. South Kearny, NJ 07032 P: 973-589-0700 F: 973-589-4866 Attn: David Zilberfarb	Monson Companies, Inc. One Runway Road So. Portland, ME 04106 P: 888-295-8585 F: 207-885-0569 Attn: Jeff Pellenin jpellenin@monsonco.com
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	Orders/Heather Hoffman orders@gulbrandsen.com bids@gulbrandsen.com	nashuacs@harcros.com Candice Lecourt	hcoffice@hollandcompany.com Barb Mazzacco or Tim Koperek	rguerin@jcichem.com Debra Pexear	kwsna.orders@kemira.com Jane Windschitl	bids@kuehnecompany.com orders@kuehnecompany.com Kelly Ward	myoung@monsonco.com Meghan Young
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1) 25% Caustic Soda								
2000 to 4,000 gal delivery (WTP-M) per gal.	NB	\$0.7530	NB	\$0.7230	NB	\$1.4667	NB	
2,000 gal delivery (WWTP-PI) per gal.								
400 gal delivery (WWTP-P) per gal.								
Split Delivery One price	NB	\$0.7530	NB	\$0.7930	NB	\$1.4667	NB	
2) 25% Hydrofluosilic Acid (WTP-M)/gal.	NB	\$3.5200	NB		NB		NB	\$3.6050
3) Liquid Sodium Hypochlorite								
5 gal drum delivery (MI) per gal.	NB	\$3.5000	NB		NB		NB	
55 gal drum delivery (OSP) per gal.	NB	\$1.4900	NB		NB		NB	4 drum lots \$1.75
1600 gal delivery (WTP-M) per gal.	NB	\$0.7402	NB	\$0.7515	NB	\$2.2000	NB	
300 gal tote delivery (WTP-P) per gal.	NB	\$1.3500	NB		NB		NB	\$1.5900
5,000/6500 gal delivery (WWTP-PI) per gal.	NB	\$0.5420	NB	\$0.5515	NB	\$2.2000	NB	
5000 gal delivery (WWTP-P) per gal.	NB	\$0.5420	NB	\$0.5515	NB	\$2.2000	NB	
4) Hydrochloric Acid								
55 gal drum delivery (MOSP)/gal.	NB	\$4.6200	NB		NB		NB	\$5.5300
5) Sodium Bisulfite								
4,000 gal delivery (WWTP-PI)/gal.								
WWTP-P Split Delivery (one price)	NB		\$1.6900	\$1.3300	NB		NB	
6) Powdered Activated Carbon (WTP-M)/lb.	NB		NB		NB		NB	Watercarb -L \$1.345
7) Postassium Permanganate								
320 lb. drum (WWTP-PI)/lb.	NB	\$1.7600	NB		NB		NB	
55 lb. pail delivery (WWTP-P) /lb.	NB	\$1.7600	NB		NB		NB	
8) Calcium Hypochlorite Granular (MI/OSP/SP)/lb.	NB	\$1.7800	NB		NB		NB	
9) Sodium Bicarbonate (MI/OSP/SP)/lb.	NB	\$0.5600	NB		NB		NB	
10) Calcium Chloride (MI/OSP/SP)/lb.	NB	\$0.5600	NB		NB		NB	
11) Accu-Tab Briquette(MI/OSP/SP)/lb.	NB		NB		NB		NB	
12) Sodium Thiosulfate, crystal (MI/OSP/SP)/lb.	NB	\$0.7800	NB		NB		NB	
13) De-Watering Polymer								

City of Portsmouth, NH

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Polydine Inc
1 Chemical Plant Road
Riceboro, GA 31323
P: 912-880-2035
F: 912-880-2078
Attn: Mark Schlag, VP
polybidpt@snfhc.com

PVS Chemical Solutions, Inc.
10900 Harper Ave.
Detroit, MI 48213
P: 313-921-1200
F: 313-571-6765
Karen Handloser
customerservice@pvschemical.com

Shannon Chemical
PO Box 376
Malvern, PA 19355
P: 610-363-9090
F: 610-524-6050
Attn: Daniel Flynn
dcflynn@shannonchem.com

Southern Ionics, Inc.
PO Drawer 1217
West Point, MS 39773
P: 662-494-3055 x 207
F: 662-495-2590
Attn: Jack Weimer
ktodd@southernionics.com

Tanner Industries, Inc
735 Danville Road
Southampton, PA 18966
P: 215-322-1238
F: 215-322-7791
Attn: Matt Tanner
sales@tannerind.com

Univar USA
175 Terminal Rd.
Providence, RI 02905
P: 1-800-556-2426
F: 401-781-2236
Max Malmborg
munitam-east@univarusa.com

polybidpt@snfhc.com

for ordering:
customerservice@pvschemicals.com

ann@shannonchem.com

cs.com

orders@tannerind.com

max.malborg@univarusa.com

Barry Schaab
Customer Service

Contact Name when Ordering

Ylonda Bailey

Customer Service

Ann Arrell or Kim D'Ambrosio

Customer Service
800-953-3585

Bonnie Genter

Customer Service

1) 25% Caustic Soda						
2000 to 4,000 gal delivery (WTP-M) per gal.	NB	NB	NB	NB	NB	\$0.7342
2,000 gal delivery (WWTP-PI) per gal.						
400 gal delivery (WWTP-P) per gal.						
Split Delivery One price	NB	NB	NB	NB	NB	\$0.7943
2) 25% Hydrofluosilic Acid (WTP-M)/gal.	NB	NB	NB	NB	NB	NB
3) Liquid Sodium Hypochlorite						
5 gal drum delivery (MI) per gal.	NB	NB	NB	NB	NB	NB
55 gal drum delivery (OSP) per gal.	NB	NB	NB	NB	NB	NB
1600 gal delivery (WTP-M) per gal.	NB	NB	NB	NB	NB	\$0.7451
300 gal tote delivery (WTP-P) per gal.	NB	NB	NB	NB	NB	NB
5,000/6500 gal delivery (WWTP-PI) per gal.	NB	NB	NB	NB	NB	\$0.5350
5000 gal delivery (WWTP-P) per gal.	NB	NB	NB	NB	NB	\$0.5582
4) Hydrochloric Acid						
55 gal drum delivery (MOSP)/gal.	NB	NB	NB	NB	NB	NB
5) Sodium Bisulfite						
4,000 gal delivery (WWTP-PI)/gal.						
WWTP-P Split Delivery (one price)	NB	\$1.0500	NB	\$1.3500	NB	\$1.8352
6) Powdered Activated Carbon (WTP-M)/lb.	NB	NB	NB	NB	NB	NB
7) Postassium Permanganate						
320 lb. drum (WWTP-PI)/lb.	NB	NB	\$1.7900	NB	NB	NB
55 lb. pail delivery (WWTP-P) /lb.	NB	NB	\$1.7900	NB	NB	NB
8) Calcium Hypochlorite Granular (MI/OSP/SP)//lb.	NB	NB	NB	NB	NB	NB
9) Sodium Bicarbonate (MI/OSP/SP)/lb.	NB	NB	NB	NB	NB	NB
10) Calcium Chloride (MI/OSP/SP)/lb.	NB	NB	NB	NB	NB	NB
11) Accu-Tab Briquette(MI/OSP/SP)/lb.	NB	NB	NB	NB	NB	\$2.6674
12) Sodium Thiosulfate, crystal (MI/OSP/SP)/lb.	NB	NB	NB	NB	NB	NB
13) De-Watering Polymer						

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10900 Harper Ave.
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P: 313-921-1200
F: 313-571-6765
Karen Handloser

Shannon Chemical
PO Box 376
Malvern, PA 19355
P: 610-363-9090
F: 610-524-6050
Attn: Daniel Flynn
dcflynn@shannonchem.com

Southern Ionics, Inc.
PO Drawer 1217
West Point, MS 39773
P: 662-494-3055 x 207
F: 662-495-2590
Attn: Jack Weimer
ktodd@southernionics.com

Tanner Industries, Inc
735 Danville Road
Southampton, PA 18966
P: 215-322-1238
F: 215-322-7791
Attn: Matt Tanner
sales@tannerind.com

Univar USA
175 Terminal Rd.
Providence, RI 02905
P: 1-800-556-2426
F: 401-781-2236
Max Malmborg
munitam-east@univarusa.com

polybidpt@snfhc.com

for ordering:
customerservice@pvschemicals.com

ann@shannonchem.com

cs.com

orders@tannerind.com

max.malborg@univarusa.com

Barry Schaab

Contact Name when Ordering

Ylonda Bailey

Customer Service

Ann Arrell or Kim D'Ambrosio

Customer Service

Bonnie Genter

Customer Service

1650 lb. delivery (WWTP-P)/lb.	NE 1749	\$1.7	NB	NB	NB	NB	NB
275 gallon tote delivery (WWTP-PI)/gal.	NE 1442	\$9.688 (1.12 x 8.65lbs/gal)	NB	NB	NB	NB	NB
14) Liquid Ortho-Poly Phosphate Blend(WTP-M)/gal.			NB		\$5.0900	NB	NB
15) Polyaluminum Chloride (WTP-M)gal.			NB			NB	NB
16) Ammonium Hydroxide (WWTP-P)/gal.			NB			\$2.9138 (please note *)	\$1.3985
17) Sodium Chloride (WWTP-PI)/lb.			NB				\$0.2496
Awards are shown in yellow							
CC: John Bohenko, City Manager						* We will bill on a per ton of contained anhydrous (dry ton) basis \$2650/ dry ton x .294 = 779.1 / 2000 = .38955 * 7.48 = 2.9138/ gallon	
Judie Belanger, Finance Director							
Peter Rice, PW Director							
Brian Geotz, Deputy PW Director							
Gail Cunningham, Controller							
Paula Anania, Chief Plant Operator							